

Lindera completes its second acquisition this year with SIGébène, a specialist in ultra-luxury fittings and contemporary fine cabinetmaking

// This second acquisition, six months after the acquisition of Ateliers Muquets by Lindera, is part of the ambitious consolidation strategy driven by management and FCDE, and further strengthens Lindera's positioning of excellence



Wood finish: oak bar – patinating operation
– SIGébène



Walnut kitchen and central island in raw stone
– SIGébène

Paris, October 7th, 2024

FCDE announces Lindera's acquisition of SIGébène from its founders, Grégoire and Brigitte Milojevitch. Labeled *Entreprise du Patrimoine Vivant* (EPV), the company is located in Nogent-le-Roi (28) and has been specializing in contemporary fine cabinetmaking for interior design towards prestigious private clients since 1983. This acquisition is part of Lindera's strategy to strengthen its Lindera Signature offering in the luxury and ultra-luxury sector. Founded by Grégoire Milojevitch and counting now 60 employees, SIGébène has been designing and creating contemporary interior spaces for over 40 years.

Recognized for its expertise in project management, a detail-oriented approach in design, and expertise in finishing craftsmanship, the company has become one of the leading players in fine cabinetmaking by meeting the requirements of its French and international clientele. The second acquisition since FCDE's majority stake acquisition in June 2023 – after the acquisition of Ateliers Muquet in February –, the operation consolidates Lindera's know-how in cabinetmaking, carpentry, veneering, and finishing. SIGébène joins the luxury division of the Group, Lindera Signature, which is already composed of three houses: Technics d'Agencement, La Manufacture and Ateliers Muquet. It thus enriches the Group's offer dedicated to high-end markets with a strengthened specialization in exceptional private residences.

SIGébène has a turnover of approximately 10 million euros, more than half of which being international, and employs a total 60 people in Nogent-le-Roi. Grégoire Milojevitch, founder of the company, will continue to support SIGébène over the coming months, integrating it into Lindera Signature and fostering synergies.

Olivier Jacquier - CEO of Lindera - and Édouard Clavel - GM of Lindera Signature - comment: *"We are extremely proud to be embarking on the next chapter of this extraordinary collective journey alongside the teams at SIGébène. This is an opportunity to continue developing a great company, to promote a brand and to preserve*

recognized craftsmanship that embodies tradition, modernity and innovation, not only in France but also internationally.”

Grégoire Milojevitch - Founder of SIGébène - adds: *“I am delighted that SIGébène is joining the Lindera Group. This partnership will help preserve our expertise and our services. It is also an opportunity for our customers to benefit from a more extensive offering, so this is good news above all.”*

Réjean Guern and Anne-Laure Dupont - Partners at FCDE - say: *“This new external growth operation is at the heart of Lindera's development strategy, whose ambition is notably to position its Signature division as a leader in the high-end private, commercial and tertiary space layout.”*

About Lindera

Founded in 1993 and based in Fresnes (Ile-de-France), Lindera is a company specializing in standard and tailor-made fixtures and fittings of high-end commercial and tertiary spaces (prestigious offices and headquarters, airports, hotels, restaurants), as well as in civil engineering and HVAC. Lindera has its own design offices and manufactures part of its furniture in its own workshops (4 production sites in Annecy, Brive la Gaillarde, Mulhouse and Sofia). With 280 employees, Lindera aims to achieve a turnover of c. €80m in 2024.
www.lindera.fr

About SIGébène

SIGébène is a company specializing in contemporary cabinetry and bespoke fittings. For nearly 40 years, it has distinguished itself with its exceptional expertise in creating luxury interiors for private residences. SIGébène is known for its ability to understand and translate its customers' preferences into exceptional creations, integrating meticulous project management, a multidisciplinary approach, and unique finishing options. This expertise enables the company to meet the highest demands of the luxury sector, with a clientele seeking exclusive fittings.
www.sigebene.com

About FCDE

FCDE is a French private equity firm that supports the development and transformation of SMEs with a strong growth potential. Based on a responsible investment approach, FCDE provides human and financial resources to help management teams drive sustainable operational improvement and long-term value creation. FCDE has supported more than 30 entrepreneurial journeys in taking a step in their development by implementing transformative strategies and driving change.
www.fonds-fcde.fr

Transaction participants

- **Lindera:** Olivier Jacquier (CEO of Lindera), Edouard Clavel (General Manager of the Lindera Signature division), Héloïse Leloup (CFO)
- **FCDE:** Réjean Guern, Anne-Laure Dupont, Thibaut David, Julien Foucalt
- **SIGébène:** Grégoire Milojevitch, Brigitte Milojevitch
- **Buy-side Financial Due Diligence:** Oderis (Hugo Primas, Alexandre Bartoszek)
- **Buy-side CSR Due Diligence:** KPMG (Nicolas Cottis, Adeel Amjad)
- **Buy-side Legal, Fiscal and Labor Due Diligence and Legal Structuring:** LK&A (Vanessa Krespine, Pouya Amiri, Yohann Trimoreau)
- **Buy-side Legal Adviser :** Goodwin Procter LLC (Benjamin Garçon, Pauline Louis, Adrien Paturaud, Elisa Revel, Marie Mognolle), LK&A (Vanessa Krespine, Pouya Amiri, Yohann Trimoreau)
- **Sell-Side Legal Adviser:** Imagine Avocats